



Press release

Nexans breaks new ground in the Baltic region with xDSL frame agreement for Citrus Solutions

Paris, July 19, 2006 – Nexans, the worldwide leader in the cable industry, has recently been awarded a frame agreement for the supply of copper and optical fiber telecommunication cables to Citrus Solutions, a subsidiary of the Latvian telecom operator Lattelekom (Latvia's leading provider of electronic communications services). This two-year frame agreement is worth approximately 1 million euros a year.

Nexans: a complete range of telecommunication cables

The Citrus Solutions frame agreement covers a wide range of outdoor telecommunication copper cables with enhanced transmission characteristics to support Lattelekom's xDSL deployment, as well as indoor cables with LSZH (low smoke zero halogen) sheathing.

The range of fiber optic cables covers designs for underground and aerial installation as well as LSZH sheathed combined indoor/outdoor installation. All cables are fitted with fibers according to the new standard ITU-T G.652D.

A key contract

The agreement is important for several reasons. First, it supports Nexans' strategy to be an attractive partner by providing expertise close to local customers. *"We chose Nexans because they have both advanced products and a good logistics service, which means we can have deliveries within two days via their hub in Sweden"*, says Andrejs Reinikovs, Purchasing Projects Manager at Citrus Solutions.

In addition, the agreement is in line with Nexans' expansion ambitions.

"This contract breaks new ground for Nexans in the Baltic region and confirms our xDSL expertise, both of which are prioritised growth initiatives for Nexans, in line with our strategic plan", says Stefan Olsson, Nexans Country Manager for Sweden, Denmark, Finland and the Baltic countries.

About Nexans

Nexans is the worldwide leader in the cable industry. The Group brings an extensive range of advanced copper and optical fiber cable solutions to the infrastructure, industry and building markets. Nexans cables and cabling systems can be found in every area of people's lives, from telecommunications and energy networks, to aerospace, automotive, railways, building, petrochemical, medical applications, etc. With an industrial presence in 29 countries and commercial activities worldwide, Nexans employs 20,000 people and had sales in 2005 5.4 billion euros. Nexans is listed on the Paris stock exchange. More information on www.nexans.com.

About Lattelekom and Citrus Solutions

The Lattelekom Group is the leading provider of electronic communications services in Latvia. The company offers integrated electronic communications and IT solutions, as well as telecommunications and network design and installation services. Lattelekom also provides data transmission and IT infrastructure solutions, Internet and contact centre services, and outsourced business process services. Its subsidiary SIA Citrus Solutions designs, installs and maintains electronic communications network infrastructure.

Contacts**Press**

Céline Révillon

Tél. : +33 (0)1 56 69 84 12

Celine.revillon@nexans.com

Investors Relations :

Michel Gédéon

Tél. : + 33 (0)1 56 69 85 31

Michel.gedeon@nexans.com