



Press Release

Nexans creates new business unit – Nexans Intelligent Enterprise Solutions

June 20, 2005 - Nexans will create a new business unit under the management of Nexans Cabling Solutions called Nexans Intelligent Enterprise Solutions (IES), which will specialise in the development of products & services under the LANSense brand.

LANSense products will be positioned as leading edge solutions in the fast growing Intelligent Infrastructure Management market and will benefit from a strong partner relationship with the market leading iTracs corporation.

In addition to the LANSense products, Nexans IES will also supply a range of products whose Intellectual Property rights have been acquired from ITT Network Systems & Services (NS&S) including LANConnect UTP, ISCS FTP, and GIGAPath fibre products. Nexans IES will supply these alongside the existing Nexans LANmark and e-ssential range of solutions and services.

The new unit, based in Basingstoke UK, will be operational from July 4, 2005.

Mark Rogers, Managing Director Nexans Cabling Systems commented, *"The creation of Nexans IES to develop the LANSense range of intelligent solutions, wireless products and powered LAN devices ideally compliments our existing LANmark solutions. Together with our service based approach it will enable Nexans to offer an unrivalled choice of infrastructure solutions to meet the needs of customers at all levels of the market."*

The new business will be managed by Tony Rossiter, formerly from ITT NS&S who said *"The new unit will not only increase Nexans presence and capabilities in the UK market but will enable us to bring the market leading LANSense products to a global customer base via Nexans wide geographic presence and Key Account Management team."*

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About Nexans

Nexans is the worldwide leader in the cable industry. The Group brings an extensive range of advanced copper and optical fibre cable solutions to the infrastructure, industry and building markets. Nexans cables and cabling systems can be found in every area of people's lives, from telecommunications and energy networks, to aeronautics, aerospace, automobile, railways, building, petrochemical, medical applications, etc. With an industrial presence in 29 countries and commercial activities in 65 countries, Nexans employs 20,000 people and had sales in 2004 of euros 4.9 billion. Nexans is listed on the Paris stock exchange. More information on www.nexans.com