



**Press Release**

## **Nexans LANmark 'GG45' Category 7 Launches to Success**

*Following the recent finalisation of the Category 7 standard and the subsequent launch of the long awaited Nexans solution, the LANmark-7 GG45, the first projects have now been installed with great success.*

**Paris, May 28, 2003** - Despite the fact that Category 7 has traditionally been considered as a 'German system', many of the first projects have in fact come from outside of Germany with orders being placed in Norway, France and even the UK, a predominantly UTP market.

One of the first projects to be installed is the National Insurance Administration (NIA) in Norway which wanted the ultimate in security and efficiency for its new Headquarters building in Oslo. More than 7000 LANmark-7 GG45 snap-ins are to be installed and the cabling is well in advance of the schedule. This is thanks to the support from Nexans who organised a special training session for the installers to educate them with the special skills required to terminate and test Category 7 successfully.

Ronny Iversen, project manager by electrical engineering company Ørnulf Wiig AS installing the system confirmed that this exercise was reaping rewards stating *"the progress has been successful without problems of any kind. The installation of LANmark 7 is in front of schedule, and so far there are no delays on the horizon."*

Other projects are also on track and are being installed in markets as diverse as oil platforms, ships, and hospitals in addition to the normal office environment.

Testing has not been an issue despite the fact that the new generation of Category 7 testers have yet to be fully evaluated. The current systems are being tested using a GG45 Permanent Link adapter for the Omniscanner II handheld tester which measures a LANmark-7 link against stringent Class F limits up to 300MHz. The proven accuracy of this test method allows a cost efficient certification for the complete installation.

At the moment Nexans are the only company capable of manufacturing a compliant Class F solution. The rapid increase in market interest has fuelled the recognition by many suppliers that there is a demand both within Germany, and in other regions for specific applications. As a consequence, many other system companies have approached Nexans with a view to signing agreements to secure early supply so they too can take advantage of early access to the market.

**About Nexans**

Nexans is the worldwide leader in the cable industry. The Group brings an extensive range of advanced copper and optical fiber cable solutions to the infrastructure, industry and building markets. Nexans cables and cabling systems can be found in every area of people's lives, from telecommunications and energy networks, to aeronautics, aerospace, automobile, railways, building, petrochemical, medical applications, etc. With an industrial presence in 28 countries and commercial activities in 65 countries, Nexans employs 17,150 people and had sales in 2002 of euros 4.3 billion. Nexans is listed on the Paris stock exchange. More information on [www.nexans.com](http://www.nexans.com)

**Contacts:****Press**

Nicolas Arcilla-Borraz

Tel.: +33 (0)1 56 69 84 12

[Nicolas.arcillaborraz@nexans.com](mailto:Nicolas.arcillaborraz@nexans.com)**Investor relations**

Michel Gédéon

Tel.: + 33 (0)1 56 69 85 31

[Michel.gedeon@nexans.com](mailto:Michel.gedeon@nexans.com)