



**Press release**

**Airbus selects Nexans as main cable supplier for the next 5 years**

*Nexans has further extended its long-term partnership with Airbus by winning a new five-year global contract to supply around 130,000 km of specialized hook-up, power, data and fire resistant cables*

**Paris, March 25, 2014** – Airbus is relying on Nexans' innovative cable technology. In a new, five-year, global supply contract, worth around Euro 200 million, Nexans will design, manufacture and supply 130,000 km of specialized cables for Airbus modern aircraft family from the single-aisle A320 Neo, the A350 series up to the flagship double-deck A380.

The new global supply contract, which builds on Nexans' existing 20-year partnership with Airbus, covers the supply of the hook-up, power, data and fire resistant cables that represent some 95 percent of the total cable requirement on an aircraft. The exact amount of cables on each aircraft varies according to its specification, from 200 km to 600 km depending on the aircraft model.

Weight saving is a major priority for Airbus and a crucial element in winning this contract was Nexans' innovative approach to lighter weight cable designs with no compromise on safety, performance or reliability.

In addition to innovation in the cable designs for Airbus, Nexans has also introduced a number of innovative approaches to its logistics and resource planning to provide the flexibility and fast response to ensure on-time delivery within very short time scales as Airbus ramps up its production from 2015 onwards. This includes careful coordination and planning between Nexans' aircraft cable manufacturing plants in France, Morocco and North America.

*"We are delighted to be extending our long standing relationship with Airbus with this new global supply contract that confirms their confidence in Nexans as a major player in the aircraft cable sector," says Yvan Duperray, Nexans' Aerospace Sales Director. "The proven capability of Nexans' innovative aircraft cables to save weight was a crucial element. However, our attention to quality, delivery and logistics was equally important. In fact, the even greater emphasis we now place on these factors was recognised earlier this year when the Airbus procurement team presented Nexans with the 'Best Improver' award in their annual Electrics Suppliers awards."*

## **About Nexans**

Nexans brings energy to life through an extensive range of cables and cabling solutions that deliver increased performance for our customers worldwide. Nexans' teams are committed to a partnership approach that supports customers in four main business areas: Power transmission and distribution (submarine and land), Energy resources (Oil & Gas, Mining and Renewables), Transportation (Road, Rail, Air, Sea) and Building (Commercial, Residential and Data Centers). Nexans' strategy is founded on continuous innovation in products, solutions and services, employee development, customer training and the introduction of safe, low -environmental- impact industrial processes.

In 2013, Nexans became the first cable player to create a Foundation to introduce sustained initiatives for access to energy for disadvantaged communities worldwide.

We have an industrial presence in 40 countries and commercial activities worldwide, employing close to 26,000 people and generating sales in 2013 of nearly 6.7 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A.

For more information, please consult: [www.nexans.com](http://www.nexans.com)

### **Contacts:**

#### **Press**

Angéline Afanoukoe

Tel. : +33 (0)1 73 23 84 12

[Angeline.afanoukoe@nexans.com](mailto:Angeline.afanoukoe@nexans.com)

#### **Investor relations**

Michel Gédéon

Tel.: +33 (0)1 73 23 85 31

[Michel.gedeon@nexans.com](mailto:Michel.gedeon@nexans.com)