



Press release

## Alstom selects Nexans as a strategic supplier

**Paris, March 6, 2003** - Alstom has chosen Nexans as principal supplier of cables for both energy and telecommunications. The value of this 2-year framework contract could amount to 24 million euros by 2004. The cables Nexans is to supply are intended for Alstom's transport, naval construction, and energy production and distribution activities, fields in which it has become a world leader.

*"Being part of Alstom's selected panel of priority suppliers is an honor for us, proving that the quality of Nexans' products is appreciated by its most demanding customers" .. said Yvon Raak, President of the Nexans Energy Division. "This new contract encourages us to continue our efforts in research and development, service improvement and cost reduction"*

Nexans and Alstom Marine Saint Nazaire have more than 10 years' cooperative experience in the "just-in-time" supply of cables for naval construction. Their units in Lyon and Saint-Nazaire have become the pilot units in this partnership.

### **About Nexans**

Nexans is the worldwide leader in the cable industry. The Group brings an extensive range of advanced copper and optical fiber cable solutions to the infrastructure, industry and building markets. Nexans cables and cabling systems can be found in every area of people's lives, from telecommunications and energy networks, to aeronautics, aerospace, automobile, railways, building, petrochemical, medical applications, etc. With an industrial presence in 28 countries and commercial activities in 65 countries, Nexans employs 17,150 people and had sales in 2002 of euros 4.3 billion. Nexans is listed on the Paris stock exchange. More information on [www.nexans.com](http://www.nexans.com)

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